

## The design is all in the details

### CAMBRIA PARK: Builders listen to prospective buyers and reflect those needs in new development

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#### FAMILIAR TERRITORY

WITH CAMBRIA PARK, MOSAIC BOOSTS ITS PRESENCE ON THE CAMBIE CORRIDOR PAGE 20



Cambria Park, which comprises 69 homes in two six-storey buildings, is Mosaic's fourth project in the neighbourhood.



Cambria Park comprises 69 one- to three-bedroom homes in two six-storey buildings.

Homes' Cambria Park, the company's fourth development in the Cambie corridor neighbourhood.

shioned to attract those who favour classic design with a touch of modernity.

"We wanted to channel the warmth, comfort, and nostalgia of classic kitchens but combined with modern details," Duyker adds.

"We thought about every detail — reveals, pulls, no pulls, proportions of drawers — to find the perfect balance. The kitchen island itself is designed and detailed to feel like a piece of furniture. It celebrates the evolution of the kitchen as the heart of the home."

And it's in the heart of that display suite visitors notice some of its most attractive features, like the matte black finishes of the kitchen faucet, hardware and mirror detailing, Duyker says.

"Matte black faucets are one of the biggest trends we identified in kitchen and bath fixtures. (That finish) is modern, elegant and sophisticated."

Cambria Park's display home also includes a particularly unique feature: a wall covered in millwork, courtesy of Insight Design Group. This standout piece includes open and closed cabinetry of varying sizes and is a suitable option for those downsizers who want to display keepsakes, Duyker says.

Many buyers who have sold their single-family homes for a MOSAIC condo do so to save on time and money on maintenance, but still prefer space to move around, and showcase their belongings.

"They have a lifetime of books, photographs and memorabilia, and this piece allows the homeowner to showcase their favourites."

**Project:** Cambria Park  
**Where:** 6929 - 6969 Cambie St. and 515 West 54th Ave.  
**What:** 69 homes of one, two and three bedrooms in two six-storey buildings  
**Residence sizes and prices:** 540-1,702 sq. ft., from the low \$600,000s  
**Developer and builder:** MOSAIC Avenue Developments Ltd.  
**Interior designer:** Insight Design Group  
**Sales centre:** 5710 Cambie St.  
**Hours:** noon-6 p.m., daily

— PHOTOS: MOSAIC HOMES



Homes at Cambria Park range from about 500 to more than 1,700 square feet. That makes the new development ideal for those downsizing from single-family homes.



A wall of millwork, including open and closed cabinetry, is a perfect option for displaying keepsakes.

Geoff Duyker, MOSAIC's senior vice-president of marketing, says that long-time presence in the area gives the developer an edge when it comes to knowing what buyers want and need in their homes. The developers take heed and reflect those needs, particularly materials, finishes and features in the Cambria Park display home.

"We have learned about our buyers and their preferences in each project, and incorporate these preferences into the next community," Duyker says.

Indeed, many of the features in the project's display home, including its layout and materials, were introduced after the developer's representatives consulted owners.

"We go so far as to spend time with them in their homes after they've moved in to see how they use the home."

To a large extent, what MOSAIC condo owners want is to feel as if they're living in a larger single-family home.

During sales of nearby communities such as Cambria and James Walk, MOSAIC noted its homes appeal to the downsizing crowd, so included two- and three-bedroom suites at Cambria Park.

The kitchens at Cambria Park are fa-

Allittle history in a community can be a very good thing.

This is particularly true for MOSAIC